FLUENCY SECURITY

West NETWORKS

TESTIMONIAL

FLUENCY TAKES THE COMPLEXITY OUT OF SECURITY

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We reached out to many SIEM security vendors, specifically looking for those that can do NetFlow and Security analysis; However, we had no response from them. Unfortunately, this is a common problem many businesses encounter. Several of our LinkedIn business connections recommended we reach out to Fluency and we are grateful for the recommendation.

Before selecting Fluency, we tried Splunk, AlienVault, and Greylog. We selected Fluency because they easily integrated with our hardware and software—O365 and our SD-WAN.

Traffic monitoring is our #1 activity with Fluency. Customers connect to our VPN, and inevitably folks click on malware links. Day to day we monitor outgoing traffic.

PETER WEST

CTO & CIO

Peter has nearly 20 years of experience in design and application of site-to-site business communications, VoIP, server technologies, database development, audit logs, websites, network security, and disaster planning. His specialty is large-scale IT systems and Peplink routers.

BIG ATTACK LOOMING

A medical client had set up a temporary connection into our data center, which has Fluency monitoring it. While they were migrating their cloud provider, we detected an attack on their system and notified them. West Networks stopped the attack before the ransomware attack and the virus compromised their system and then we sold them on using Fluency! This alert saved us 100s of hours, and our client saved 100s of thousands of dollars and weeks to repair. If they were attacked, it would have been disastrous.

EASY INSTALL

SIEM Competitors have many setup hurdles to overcome with proprietary agents and processes. Fluency's approach is very simple and fast with their cloud-based URL and processes. For example, we were able to take our Peplink control panel, put in the Fluency information, and it started sending data right away, including our NetFlow data. Their API integration with O365 and other cloud apps is also extremely simplified and only takes minutes to set up. Our entire environment was being captured and sent to Fluency in less than a day and we had real usable insights that day!

West Networks is an SD-WAN consulting firm. They provide high-quality network services for VoIP, cloud computing, and a variety of business connectivity options.

The initial implementation of Fluency is why we are so passionate about Fluency.

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